



Who we are

Philip Morris International (PMI) is the leading international tobacco company, with products sold in approximately 180 countries. In 2010, we held an estimated 16.0 percent share of the international cigarette market outside of the U.S., or 27.6 percent excluding the People's Republic of China and the U.S.

Our aim is to generate superior returns for shareholders, provide high quality and innovative products to adult smokers, and reduce the harm caused by tobacco products. We work toward this last goal by supporting comprehensive regulation based on harm reduction and developing products with the potential to reduce the risk of disease.

People Management

In *Philip Morris International* we look for talented people with a passionate, enterprising spirit to help us shape the future of our business. We want people who enjoy responsibility, strive to achieve, with a positive attitude to a changing environment and have a collaborative style.

We operate in a highly competitive and regulated market and this is the reason we continuously look for people who have the ambition and motivation to succeed in this challenging environment.

We always strive to broaden the diversity of our workforce and continuously work to identify, hire and retain the best qualified individuals, wherever they come from or whatever their background is. We know our people represent us and we want them to be proud of the company they work for!

Learning Opportunities

We are particularly strong in our career development programs which are designed to build management talent.

Your career will be in your hands. We will support you with clear strategic direction, help you set goals, evaluate your progress, develop your skills and reward your achievements. But the initiative

will have to come from you!

To gain on-the-job experience quickly, you will be placed on projects with dynamic teams. You will be exposed to diverse perspectives and experiences, giving you the opportunity to learn more from the people around you. We will encourage you to take advantage of our in-house programs designed to challenge, test and identify your capabilities, and equip you with the business and interpersonal skills you would need to manage your career effectively.

Join us!

We invite you to visit our recruiting website to discover all the opportunities we have: among Philip Morris Italia S.r.l. you will find a wide range of other challenging opportunities for every kind of professionals.

Only on our website you will be able to send your cv or spontaneous applications.
www.pmicareers.com

Why should someone be interested in joining PMI?

Because of the opportunities inherent to our business:

- Join a true global player, market leading company
- Enjoy working in an international environment, within diverse, cross-cultural teams
- Learn about the unique demands of the tobacco industry

Because we invest in those who pursue possibilities:

- Strong focus on individual development & structured career management
- Reward & recognition programs that encourage superior achievements while ensuring internal equity
- Dynamic, fast-paced work environment, providing numerous on-the-job learning opportunities

If you feel that you have the talent, skills, and determination to have a successful career, Philip Morris International can offer you a wide range of opportunities in a very challenging and truly international environment!



PHILIP MORRIS ITALIA S.R.L.

Rome • Approximately 350 employees

Philip Morris Italia S.r.l. is an affiliate of Philip Morris International. It is based in Rome and is responsible for the sale and merchandising of Philip Morris International brands throughout the country.

We are the leading company in the Italian tobacco market with a dynamic brand portfolio that includes top international brands such as Marlboro, Merit, Philip Morris, Chesterfield, Virginia Slims, as well as the popular Italian brand Diana.

Philip Morris Italia S.r.l. today employs approximately 350 people in its head office and in a sales force that covers the whole Italian peninsula.

In 2010, Philip Morris Italia S.r.l. was identified by the Corporate Research Foundation (CRF) Institute



as one of the **Top Employers** in Italy and was recognized for its capability to attract and keep talent, based on the wide range of career opportunities, the employee development programs, as well as the compensation & benefit schemes.

Philip Morris Italia S.r.l. offers internship programs opportunities in all departments (Marketing, Sales, Finance, Human Resources, Information Service, Corporate Affairs, Legal). Moreover, all new graduates interested in a challenging working experience can join our sales force, on a Sales Representative role.

A wide range of other opportunities, for graduates and professionals are available on our website. Send your CV through the site www.pmicareers.com



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www.philipmorrisinternational.com



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